

Job Profile

Job Title: Commercial Manager – Contract Resourcing

Job Grade: Level 5 Zone 1

Salary Range: £47,575 - £55,188

About Camden

'Camden is building somewhere everyone can thrive, by making our borough the best place to live, work, study and visit. Because, we're not just home to UK's fast-growing economy. We're home to the most important conversations happening today. And we're making radical social change a reality, so that nobody gets left behind. Here's where you can help decide a better future for us all.

As a Commercial Manager / procurement lead for the Contract Resourcing Team (Property Division – Supporting Communities) you will bring procurement and commercial expertise and acumen to senior level business planning and decision making. It is essential that you foster effective working relationship with the directorate, including the senior management team and Members. You will influence, advise and constructively challenge to achieve best possible outcomes for our residents through the Council's considerable external spend. As the procurement specialist on commissioning and procurement within the Contract Resourcing Team, you will participate in decision-making and driving the increased integration and forward planning across the Division.

You will be required to provide strong leadership within the Commercial Team and Manage the commissioning and procurement of services for the wider Asset Management Team. A priority of the role will be the implementation, and ongoing development, of the Council's strategic approach to delivering an effective and efficient service to its residents. As part of the Contract Resourcing Team, you will also ensure a high quality, flexible and robust service to the Asset Management Team.

As a Commercial Manager you will bring commercial acumen, horizon scanning and market knowledge to focus on achieving outcomes for internal customers and Camden residents, while maximising the delivery of savings. Creating and maintaining effective relationships and influencing internal stakeholders at all levels will be critical to deliver these organisational outcomes. The role will include the allocation of procurement resources and management and monitoring the delivery of complex projects and programmes.

About the role

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About you

Ideally you will bring to the role or possess

1. MCIPS certification or equivalent relevant number of years' experience working within a professional / commercial procurement environment, ideally in public sector procurement projects and delivering significant savings against demanding timescales
2. Demonstrable technical knowledge and experience of managing the procurement and negotiation of complex and business critical contracts and services in line with public sector legislation
3. Substantial experience of successfully working with senior managers and stakeholders to develop and deliver Directorate-wide procurement strategies and/or policies
4. Experience of leading, managing and developing staff and of developing and managing work programmes
5. Experience of managing risk in a commercial/political environment
6. Able to think creatively and strategically and be willing to progress innovative and creative ideas
7. Experience of gathering, analysing and reporting on data relating to the Directorate
8. Excellent interpersonal, verbal and written communication skills including formal report writing

Work Environment:

The post-holder will be required to work in an agile way in line with Camden's move to a paperless and flexible work environment.

People Management Responsibilities:

The post holder will be responsible for the day to day management of 4 staff who are part of the Commercial Team.

Relationships:

You will be largely self-managing and your personal management and development will be carried out within the Contract Resourcing Team and the supporting Communities Directorate.

You will have lead responsibility for developing and maintaining proactive relationships in one or more of the following areas

- Directorate Management Teams
- Public sector partners and bodies across London
- Supply-side market including voluntary and community groups

Over to you

We're ready to welcome your ideas, your views, and your rebellious spirit. Help us redefine how we're supporting people, and we'll redefine what a career can be. If that sounds good to you, we'd love to talk

Is this role Politically Restricted?

Some posts at Camden are politically restricted, which means individuals holding these posts cannot have active political role. For a list of all politically restricted roles at Camden [click here](#).

Diversity & Inclusion

We want Camden Council to be a great place to work and to ensure that our communities are represented across our workforce. A vital part of this is ensuring we are a truly inclusive organisation that encourages diversity in all respects, including diversity of thinking. We particularly welcome applications from Black, Asian and those of Other Ethnicities, LGBT+, disabled and neurodiverse communities to make a real difference to our residents so that equalities and justice remains at the heart of everything we do. Click [Diversity and Inclusion](#) for more information on our commitment.

Agile working

At Camden we view work as an activity, not a place. We focus on performance, not presenteeism. We create trusting relationships, we embrace innovation rather than bureaucracy and we value people. Collaboration is the Camden way, silo working isn't.

At Camden we are proud to be one of Hire Me My Way's inaugural campaign supporters. Hire Me My Way is a national campaign led by Timewise, designed to increase the volume of good quality jobs that can be worked flexibly in the UK (www.HireMeMyWay.org.uk). Hire Me My Way aims to treble the number of available good quality flexible jobs to 1 million by 2020.

Asking for Adjustments

Camden is committed to making our recruitment practices barrier-free and as accessible as possible for everyone. This includes making adjustments or changes for disabled people, neurodiverse people or people with long-term health conditions. If you would like us to do anything differently during the application, interview or assessment process, including providing information in an alternative format, please contact us on 020 7974 6655, at resourcing@camden.gov.uk or post to 5 Pancras Square, London, N1C 4AG,