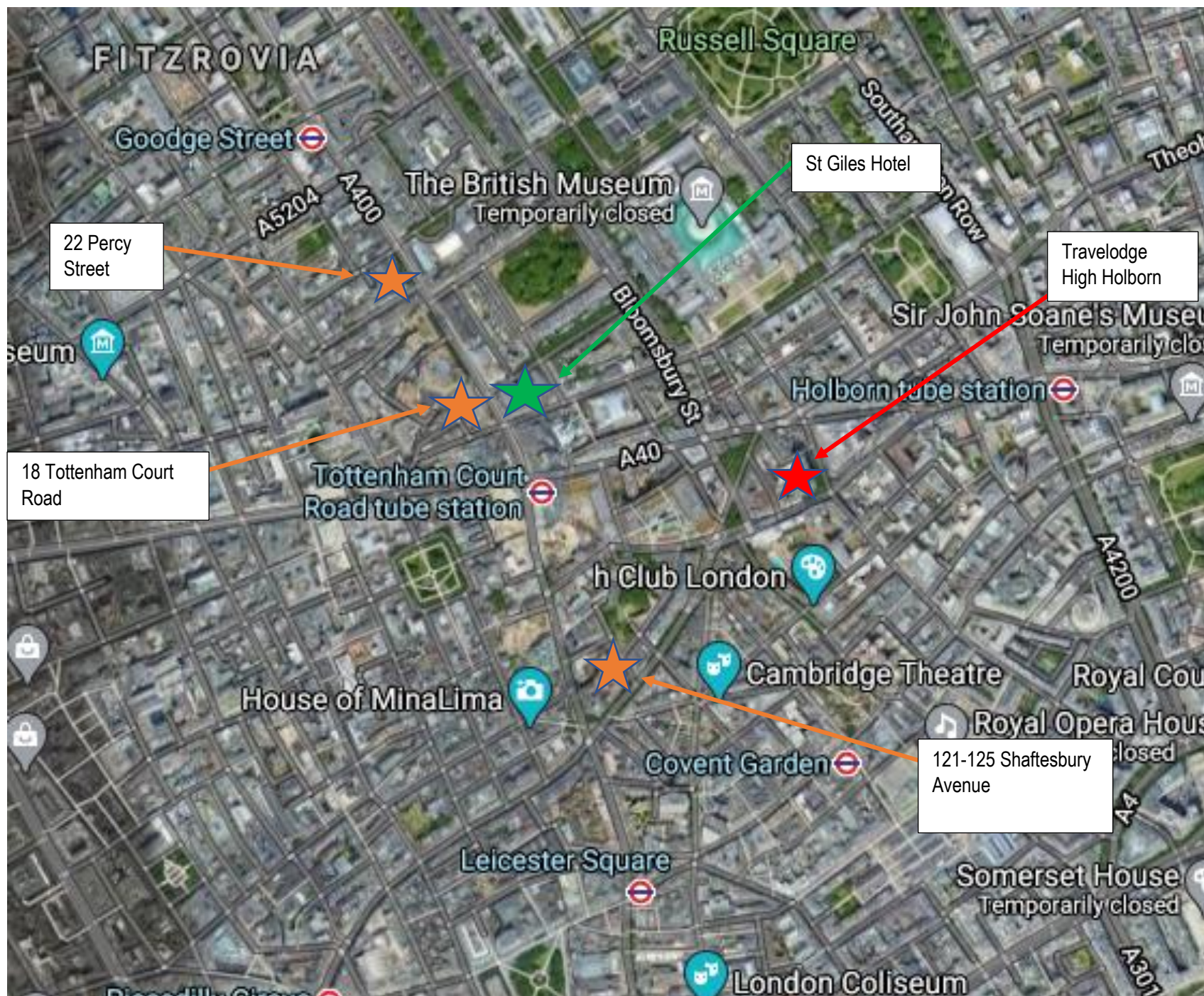


Luminet - St Giles Site Selection Background:

- Luminet provides high speed internet up to 10Gbps in central London through dedicated antenna / dishes.
- Luminet were obliged to remove itself from a key central London site – Travelodge, 166 High Holborn, Covent Garden, WC1V 6TT. This was due to a lease expiry in 2017, and it was not possible to agree new terms
- This lost Luminet access to approx 39,000 potential business addresses within 3km radius of Holborn area.
- Since then Luminet have found it very difficult to acquire sites in this area; In practical terms, it is essential that the chosen building has:
 - Significant height to provide maximum line of sight
 - Space within a reasonably large roof area for the equipment
 - Safe access for deployment and maintenance
- Moreover, any site must be acquirable; Most siteproviders are simply unwilling/unable to treat. Clearest examples:
 - Met Building, 22 Percy Street
 - 18 Tottenham Court Road
 - 121-125 Shaftsbury Avenue
- After 2 years of continuous effort the owners of the St Giles Hotel were willing to discuss terms and agreed to lease the roof for Luminet's operations. This building is in an ideal location, having line of sight access to thousands of existing/target businesses in Holborn and Mayfair
- The below map shows the decommissioned site at Travelodge in red, the 3 other sites attempted for acquisition in orange and St Giles Hotel in green



3 Km Radius of St Giles and business density that are being/can be served from Luminet high speed internet offering.

