**Head of Procurement and Social Value**

**Level 6 Zone 3**

**Role Purpose:**

The post holder will provide strategic leadership to the Council’s approach to procurement and social value, bringing business acumen and commercial capability to achieve our financial, social value and Camden 2025 objectives. Leading on the strategic contract management and key supplier engagement to ensure our core requirements on London Living Wage, the ethical care charter and social value asks. An understanding of the market and providers will be essential to determine the most appropriate sourcing strategy for the Council, whether it be with our voluntary sector partners, external organisation or providing the service through in our house function.

It will be vital to provide high quality leadership; advice and constructive challenge to achieve the best possible outcomes for our residents through leveraging the Council’s considerable external spend. Achieving savings within an increasingly lean environment will require innovation enabled by an enhanced commercial capacity and a strong commitment to the use of data and analytics.

As Head of Profession, the post holder will provide professional leadership for the Council’s wider procurement community, and ensure and promote the professional competence of staff involved in procurement, commercial management, social value and partnering with other organisations by ensuring an enabling, outcomes focussed approach.

**Expected outcomes or objectives that this role will deliver:**

* A commercially intelligent organisation:
  + Which delivers business innovation through maximising opportunities via supply chain engagement
  + where procurement and commercial factors are key considerations in the Council’s decision making
  + That makes strong procurement decisions based on robust evidence and data
* A joined up commissioning and procurement strategy, ensuring that the all options are considered on how we source, make or buy.
* Provide high quality advice and facilitate cross organisational working, shaping and influencing how services are provided.
* Lead Camden’s social value agenda in line with Camden’s 2025 objectives to improve the social, workforce, employment, health and environmental impacts at all stages of the procurement lifecycle.
* Significant contribution to the delivery of the Council’s financial strategy and social value objectives, securing best value outcomes for our residents.
* High levels of satisfaction and confidence from Members and senior managers in the procurement service, dealing with the social value agenda and improving the commercial capability of the organisation
* Sound and proactive risk management for dealing with complex markets and challenging procurements
* Driving through improvement and challenge existing processes to generate confidence the service.
* Joint working with other boroughs, NHS, our voluntary community sector organisations and public bodies on behalf of the Council to share resources and promote innovation to maximise outcomes for Camden

**People Management Responsibilities:**

The post holder will lead and manage a high quality, flexible and robust core procurement service of approximately 17 staff. Experience of interpreting the council’s vision and strategy to drive delivery through strong, positive leadership is essential.

**Relationships:**

Working across the Council, you will forge and develop effective working relationships with Members, executive directors and senior officers, providing specialist advice and direction. The post holder will also be expected to drive and develop strong working relationships with commissioners across the organisation to develop an integrated commissioning and procurement strategy

Key contacts are likely to include:

* Chief officers and senior managers across directorates
* Members
* Residents, local business people, voluntary/statutory organisations and other external agencies
* Senior officers in other local authorities, London-wide bodies and central government departments

**Work Environment:**

The post-holder will be required to work in an agile way in line with Camden’s paperless and flexible working environment.

**Technical Knowledge and Experience:**

1. Demonstrable advanced technical knowledge and experience of procurement and commercial matters, which may include MCIPS or equivalent qualification.
2. Demonstrable business acumen and the knowledge of how to apply this to best advantage in a public sector environment; whilst balancing this against the social value agenda
3. Commercial experience of maximising high level savings and/or generating income in a complex organisation
4. Substantial experience of successfully working with senior managers and stakeholders to develop and deliver organisational-wide procurement strategies and/or policies
5. Experience of leading the management of risk in a public sector / political environment