From: Andrew @ JumpEvolution | Sent: 19 August 2016 10:10 To: Amy Silverston

Subject: Re: Site in London NW5

Having spoken to my business partners, I can confirm we are interested in the proposal and would urgently like to see the building. How can we arrange this? Regards

JUMP EVOLUTION Spilsby Road Romford RM3 8SB

From:

Sent: 19 August 2016 11:14

To:

Subject: Bowling club premises

Importance: High

Hi Amy,

Having had a look through some of the details you have sent to us, I can suggest the following:

- 1. As a UK wide operator, we are constantly on the look out for suitable leisure use buildings and premises, and this is the greatest challenge for us at present. Despite the national drive from government to challenge the childhood, and general obesity problem, leisure use facilities remain extremely hard to come by, and even more so in London.
- 2. Looking at the plans for this site, there is no reason to suggest that we could not create a viable, and user friendly, trampoline park within. Whilst we cannot yet commit to it as a venue, there is enough positive information to suggest we could certainly create a fantastic arena here.
- 3. As we manufacture our own equipment bespoke for each store, we can easily fit our products and services into a wide variety of shapes and sizes of building, and we would not discount any possible venue, providing we could agree a viable long term agreement.
- 4. We currently have a number of franchisees, with sufficient assets, and London based, who would be able to take on a venue such as this immediately. If we had a good rental or purchase option, we could be trading by late 2016, or early 2017.
- 5. Camden and its surrounds are an area which we have been keen to trade in, for a long time, but have yet to find a suitable leisure venue. We would have no objection to investing in this area.
- 6. The demographic age make up of the surrounds put it in the top ranking areas for our core market, who are generally between the ages of 0 and 45 years old.
- 7. We aim to make use of the local history and surrounds in our stores, as an example, in Wandsworth, an old bingo hall, we have retained some of the scoreboards, the seating, to help retain the venues links to the community, and I am sure we could do the same with this location.
- 8. There are a number of local junior and high schools to the site, and we could therefore provide much needed activities for children of all ages, be it after school, school holidays, or even during term time to support local schools with providing exercise for students.
- 9. With the high level of nearby local transport links, we would be able to offer our services to a wide range of people, and at the same time, reduce our impact in terms of both local traffic and carbon footprint.
- 10. As the biggest operator across Europe, we can bring a unique attraction that will benefit the local community, as we run a variety of products, from exercise classes, to toddler and parent sessions, we have sessions for specific groups too, as an example, for autistic children.

Whilst the property would need an amount of investment initially, we are confident that it meets the criteria to operate as a trampoline park, and we would certainly be happy to discuss terms, and if those could be agreed, we could trade in a location such as this.

Kind regards,

Andrew Robertson Flip Out From: Robin Johnson Sent: 19 August 2016 09:59

To: Amy Silverston Cc: Cliff Nicholls

Subject: Re: Site in London NW5

Importance: High

Amy

I would refer to our recent conversation in respect of the above together with the detail that you have kindly provided and write to confirm that, subject to further investigation, we would be very keen to explore the possibility of developing a facility at the subject property.

We appreciate the current position and process which is ongoing, which we presume will have to progress to conclusion. We would however be grateful if you could confirm how long you feel this will take i.e. is the Appeal Hearing imminent, how long thereafter will a decision be issued etc.

Post conclusion of the above process, assuming planning permission for residential development is not forthcoming, we would propose a meeting on site with all parties to determine whether there would be a willingness, on behalf of the freeholders, to pursue our interest in the property.

In the intervening period we would be happy to provide further detail about our company, development and "roll out" plans, funding structures etc if and when required. You can of course visit our website which will give you some background in the short term.

Finally and, for the avoidance of any doubt, I would reiterate that our interest is very keen to procure/develop a facility in this location and we are in a position to progress matters expeditiously as and when required.

Regards

Robin Johnson

Robin Johnson

Property Director



Jump Xtreme Ltd

Jupiter House High Street Tattenhall Chester Cheshire CH3 9PX From: Vernon West [Sent: 19 August 2016 06:43 To: Amy Silverston Cc: Miranda Ray Subject: Re: Site in London NW5

Hi Amy,

I am yet to hear back from the property funds that we work with.

From our perspective I can confirm that there is growing demand for trampoline parks and the bowling club site would be suitable and viable, with no competition closer than Acton or Wandsworth.

I will be in touch in due course.

Kind regards,

Vernon

Sent from my iPhone