

# **Appendix 2**

## **Interest Schedule**

Use / Classification	Comment
Brunch restaurant	Contacted, awaiting response.
Boutique fitness studio	Details with agent. Chased again.
New grocery concept	Sent details, opening in Clapham at the moment. Rejected. Veeno viewed. In receipt of floor plans. Have come back and concerned about the time it is going to take the development mature. Haven't ruled it out but have explicitly said incentives will need to be high to support fit out and time to develop. This is with us to propose some terms. Aware they asked for 3 yrs cash on another development. Need full fit out paid for.
Café/eatery	Interested on the basis of full capital available (3 year incentive). Chased agent for a site visit. Rejected.
Convenience/grocery	Rejected, too small, need 3,500 sq ft min. Consider for P2/3.
C-store	Agent approached us. ED was onsite and not sure taking into account their requirements for ceiling height and no steps that we can accommodate in Phase 1. To brainstorm alternatives. Do need a total of 3500 sq.ft., 2100/2500 sq.ft. trading plus back up - to work through further.
café / yoga / pub	South London family run business generally. But create community around their concepts which range from café to yoga to full pub. They are awaiting the outcome of their 'final' south west site acquisition at the moment. And have started exploring more central London. On the radar and will pick up once hear about the South site first.
Dance / pilates studio	Viewed 11th January 2023, concept proposal drawn up. Remained interested for some time. Eventually faded away
Convenience / Grocery Store	Need min. 5,000 sq ft. Rejected.
Local French Bakery/Patisserie	Contacted, shown initial interest but gone silent since that contact. To monitor.
Vietnamese restaurant	Sent details. Chased.
florist and coffee	Contacted, chased. Rejected
Grocery	Contacted, awaiting response.
Restaurant	Contacted, awaiting response.
Dry cleaners	Sent details. No response to chasers
Coffee	Rejected, need high footfall locations.
Hair salon	Opened in Ealing, also in Chiswick. Approached for Postmark. Rejected, not right for their use, lack of footfall is an issue.
Dentist	Contacted. Chased.
Boutique fitness studio	Sent details. Followed up. No response
Bottle shop	Contacted, awaiting response. Chased.
Bakery and café	Sent details. Long shot as need high footfall locations. Never returned calls
Grocery	Information with tenant. Response has been - that the units haven't been designed as Cstore - therefore concerns on layout and servicing. Location would be of interest but won't progress.
Deli	Viewing 24th. Units too small. No extraction
Mediterranean restaurant	Roaring success in Queens Park in a small neighbourhood site. Approached and they are digesting. Rejected due to location.
Cosmetics	On Holborn. Approached for PM. Rejected, not right for their use.
All day eatery	Need full extraction. Looking at more central locations initially and Chelsea/SW.
pilates studio	New to the UK but seeking sites c. 1,600 sq.ft. No response
Nail Bar	Need minimum 1,500 sq ft. Raised direct and rejected as want to be closer to High Holborn.
Oriental Mart	Rejected as focus is on a store in Nottingham at the moment.
Cook ware	Focus is outside of London for now. Won't progress now.
Convenience	need min 4,500 sq ft - lack of footfall. Rejected.
Co Work	Sent details. No response
shared workspace	Recently discussed with agent, space we can provide isn't big enough. Sent details for unit in phase 2. Just opened Wandsworth and like neighbourhood schemes. Concerns over footfall and number of people actually living in Postmark. We don't have enough space in Phase 1 and concerns over being in a unit with no adjacencies.
Nursery	Contacted, awaiting response.
bike repair & sales	Contacted and chased, no feedback / response.
Barbers	Gaming and barbers. Sent details but aware they have struggled initially in another resi scheme. No for the moment but one to monitor. Rejected due to quiet location.
Speciality coffee	Sent details. Rejected.

Co-work	Neighbourhood coworking space. Approached through agent but not currently right for them as need larger space and location doesn't fit their expansion plans.
C-store	Information with tenant. Chased
Beauty/ Wellness	Clerkenwell/ Farringdon local. Approached for PM.
All day eatery	Rejected - Need extract.
Nursery	Rejected as 2,000 sq ft is too small.
bike repair & sales	Offered: for a 10 yr lease, break at the 5th year, 12 months rent free. White box specification tbc. Tenant has since retracted offer (18th July 2022) to focus on other more prime target locations. Reason for withdrawal stated to be purely location, not terms.
Restaurants	Clerkenwell/ Farringdon local. Approached for PM.
bakery & cakery	Rejected concerns over footfall
Boutique fitness studio	Sent details again. Chased. Rejected focusing outside London.
Dry cleaners	Contacted, awaiting response.
All day eatery	Want to get their next site opened before looking at further opportunities.
Pub	Enquired as got a requirement for the area but need 3,000-4,000 sq ft.
Grocery	Rejected, not actively looking at the moment.
Restaurant	Approached and very acquisitive at the moment. They wanted Units 4 and 5, but are diverting them to the Phase 2 unit. Chasing for feedback on Phase 2 and if we can move forward bearing in mind led in times.
Health foods	Sent details. Chased.
Co Work	Sent details. Rejected.
H& F / JIU Jitsu	Requirement for Farringdon, Clerkenwell. Sent details. Need min 2,000 sq ft. Chased - rejected.
Beauty	Approached via Guy Maude. If no response by 5th Sept will go direct. Never replied
Nursery	Contacted, awaiting response.
Co Work	Sent details and pushing to get onsite.
Yoga Studio	Approached in fitness blitz. No response
Co Work	Sent details. No response
Wine Bar	Viewed and rejected. Need busier locations.
Deli	No response
Asian groceries/Bubble Tea	Viewing w/c 29th. Units too small
Bakery/Patisserie	Sent details. Rejected. Opening 2 sites in June/july so focus is on that.
Nursery	Active and looking at sites. Sent details. Outdoor space preferred.
café	Clerkenwell/ Farringdon local. Approached for PM.
Deli	Rejected not looking at new sites
Deli	Contacted, awaiting response. Chased.
Grocery store	Contacted, awaiting response.
Book Shop	Sent details of Postmark. No response
Fishmonger	Sent details. No response
Estate agent	Offered on unit 4 but not progressing interest due to use. Non-active frontage
Bakery	Operate at KX market outside the station. Contacted about perm sites. Operating in Pimlico, Primrose Hill and Bermondsey. Chased. Rejected due to location feeling bit isolated.
pet supplies	Sent details. Awaiting feedback. Rejected due to location.
Bakery/Patisserie	Arranged to view but the guy got covid. Never rearranged
Cyotherapy	Details with tenant. They have just opened St Johns Wood High Street. Await feedback. Rejected, not right for their use.
Japanese restaurant	Need full extraction. Rejected.
Wine merchant	Have put this to them for a small format store - await feedback. Normally require parking for larger stores but this would be more immediate. Arranging meeting with them to discuss, possibly Teams first.
Pharmacy	Contacted, awaiting response.
Gifting	Not looking to open another site.
Pasta restaurant	Approached following doorstepping, await feedback. Chased and no feedback.
Wine Bar	EN Reapproached following viewing 14th Dec 2022. Confirmed focus is getting a new West End site over the line first before focusing elsewhere.
Wine Bar	Details with agent. Agent confirmed they are going to do a walk around Postmark. About to get licensing on a site in Mayfair so focussed on this. Once it opens, will reapproach
Beauty/ Wellness	Only requirement is for Knightsbridge for now.
Vets	Contacted, awaiting response.

Grocery	Sent details and expressed interest. Pushing to get them onsite before xmas.
Yoga Studio	Focusing on current sites at the moment. Got no cash for more sites.
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Restaurant	Located in Exmouth Market, sent details on Postmark. Chased. Rejected - happy with current site.
Tap room	Sent details. Chased.
Nursery	Need demised outdoor space of c.1,000 sq ft min.
caviar shop	Viewed, offer received on unit 2/3, we reverted interest to unit 4. Retracted offer as secured a fitted unit elsewhere with designated parking. Lack of extraction for refrigeration turned them away from Postmark
Grocery	Contacted, awaiting response.
Cycle repair shop	Contacted and chased, no feedback / response.
C-store	Viewed and like the potential. Initially works - but needed external plant space. Back with them.
Deli	Call set up 26th. Sent plans and terms of unit 1. Rent sensitive. No positive response
Co Work	Contacted, awaiting response. Chased.
Click & collect food and groceries	Contacted, awaiting response. Chased.
Restaurants	Approached and interested. Working through delivery catchment with Deliveroo. Not a priority and focussed more on locations like Barnes/ Teddington. More chimney pots and less commercial.
Vets and retail	Want to do one more site in South London and then will consider. Monitoring interest. Rejected due to location.
Wine Bar	Initially viewed 16th Feb 2022 and came back with whole team. One of the guys behind the concept lives in the area. I think the preference would be unit 1.  Confirmed nervousness about the location and it being unproven. One to monitor but parked for the moment.
Stationary	Raised and rejected due to footfall and prominence.
Convenience	TW rejected due to brand use.
Café / Sandwich	Lucy Winzer, head of acquisitions, has been for a quick visit. Not the traditional pret footfall drivers they need. Rejected therefore.
Grocery	Contacted, awaiting response.
Wine, Deli, Coffee	Rejected, havent got the funds to do another site. Rejected.
Nursery	Contacted, awaiting response.
Spanish deli	Contacted, awaiting response. Chased.
Boutique fitness studio	Pushing to get onsite. Focusing regionally.
Barbers	Rejected due to footfall and prominence.
Convenience	Not of interest. Cant service/ layout not right. Rejected.
Patisserie	Rejected - due to location. Looking more central.
Beauty/ Wellness	Clerkenwell/ Farringdon local. Approached for PM. No reponse
Bakery	Contacted, awaiting response. No feedback
Bakeries	Contacted, awaiting response. Confirmed the location is not of interest to them.
health & fitness	Budget gym operator, would need 3000 sq.ft.
Convenience	High quality asian grocery store. Similar to Tian Tian but don't need as much space. Fit out is quite high quality. Viewed 1st March 2023. Got plans and elevations. With them for review.
Assisted stretching	Rejected due to lack of footfall
Independent Dance and movement studio	Postive viewing. Awaiting formal feedback.
Multi use studio	Viewed 11th Nov. Rejected to due plant and head height.
Fishmonger and grocery	Contacted, awaiting response.
Infrared Sauna	Rejected. Focusing on Chelsea
Dentist	Approached following doorstepping, await feedback.
Dentist	Approached via a different agent. Still no response
Convenience	Rejected - units not large enough./ lack of footfall.
Independent café and Deli	Contacted, awaiting response. Chased.
Convenience/grocery	Sent details. No response
Healthy restaurant	Not expanding at the moment
Pub / Tap Bar	Clerkenwell/ Farringdon local. Approached for PM.
Zero waste store	Contacted, awaiting response.
Beauty/ Wellness	Details with agent. Might need more passing footfall but await feedback. Rejected, not right for them.
Asian Grocery	Information with agent. Exchanged on Ealing and will be on the hunt for sites. Met with them 3rd August and focus is on places they do a lot of delivery already.
Beauty/ Wellness	Rejected as other priority locations.
Nail Bar	Collating information on numerous sites across London and slowly narrowing the focus down. Info with them. Rejected.
Yoga Studio	Contacted, awaiting response.
Boutique fitness studio	Viewing being arranged. Got a franchisee for North London.
gym studio	Fitness concept - acquiring. No reponse
Grocery	Rejected, not actively looking at the moment.

Grocery	Rejected as focusing on South West.
health & fitness	Need minimum 2,000 sq ft - ideally 3-4k sq ft. Rejected as not looking at new sites especially in shell and core conditon. Monitor.
Wine Bar	No response
Convenience/grocery	Rejected.
Asian grocery & bubble tea	Haeds of Terms agreed then withdrew. Took smaller unit on Grays Inn Road
Restaurant / grab & go	Approached and sent information on Postmark.
Cowork -space	Sent details. Chased. Rejected.
Bubble tea	Requirement for the area. Viewing w/c 29th. Changed to Wampo franchise name