

Job Profile

Job Title: Camden Brokerage Manager

Job Grade: Level 4, Zone 2

Salary Range: £45,042 - £51,870

About Camden

Camden is building somewhere everyone can thrive, by making our borough the best place to live, work, study and visit. Because, we're not just home to UK's fast-growing economy. We're home to the most important conversations happening today. And we're making radical social change a reality, so that nobody gets left behind. Here's where you can help decide a better future for us all.

Camden's successful and high-profile STEAM programme launched in 2018 and has created innovative and high-impact programmes for leading employers and young people across Camden's 60 schools – reaching thousands of young people – as well as influencing London and national policy. Our ambitious new STEAM Strategy was developed by our STEAM Board of key partners, including Google, Ted Baker, UCL, Central Saint Martins and the Francis Crick Institute, and sets out a vision that: "We will work together building a future where Camden is a beacon of inclusive opportunity and innovation. Young people, regardless of background, will be inspired by STEAM opportunities and they will be ready for the world of work in Camden's STEAM industries. STEAM employers will have access to a local diverse talent pipeline to meet their recruitment needs and help them to innovate and flourish."

Key programmes include:

- Camden STEAM Work Experience Programme – an annual, borough-wide Year 12 programme, including a flagship partnership Google,
- Camden STEAM Pledge – over 50 employers are committed to supporting our work via the STEAM Pledge
- Camden STEAM Ambassadors – we train and support a network of over 150 employee volunteers to deliver career activities in schools
- Camden STEAM Hub – a teacher training programme, bringing teachers and employers together to co-design curriculum projects and to share industry insights; a powerful way for young people, teachers and employers to work with and learn from each other.

The STEAM team is seconded to Camden Learning, Camden's schools-led partnership, which enable close working with and strategic links with schools. Camden Learning is a limited company funded by Camden Council and all Camden schools, and is based in the Camden Council office. The Camden Brokerage Manager will be employed by Camden Council and seconded to Camden Learning. The STEAM team works closely with teams across the Council, especially the Inclusive Economy Service.

About the role

The Camden Brokerage Manager is key to building strong relationships with the borough's employers and shaping high-impact opportunities for young people in schools.

The Camden Brokerage Manager will lead two important new projects: T Level industry placements and a STEAM apprenticeships pilot. A key deliverable in the first year in role will be working at pace to develop an employer-facing T level campaign, secure approximately 200 placements, and working closely with schools and employers to ensure they are set up for success in delivering high-quality T level industry placements.

About you

- Credible expertise and proven track record in brokering relationships between employers and schools and creating high-quality programmes and opportunities that lead to proven impact for young people
- Highly skilled in pitching to senior leaders in industry, using deep knowledge and persuasive communication skills to secure significant, long-term social value/education commitments
- Strong experience working with schools and high credibility with senior school leaders
- Highly developed project and programme management skills; able to manage multiple fast-paced projects, and iterate and adapt to changing circumstances to ensure key outcomes are delivered
- Detailed knowledge of the T level and apprenticeship landscape (or evidence of being able to quickly develop expertise), able to communicate this expertise compellingly to senior leaders across industry, schools and the Council
- Strategically and politically aware, using up-to-date knowledge of the policy landscape to adapt projects accordingly
- Excellent communication, presenting, diplomacy and influencing skills that can be used at a range of levels including school leaders, business leaders, and Council members.
- Excellent written communication skills – able to write high-quality, engaging content for a range of audiences.

Work Environment:

The role will be based in the London Borough of Camden offices, 5 Pancras Square, in the heart of the King's Cross development and with beautiful views across London. Camden Learning has a hybrid approach, with staff required to work from the office two-three days each week. The Camden Brokerage Manager role requires a significant amount of contact with partners through strategic relationships, often in in-person at local employer offices and at schools. There may be occasional meetings outside of usual working hours (e.g. early evening teacher training sessions or employer networking events).

People Management Responsibilities:

None

Relationships:

Working closely with STEAM team (Director of STEAM and Partnerships, STEAM Schools Manager, and second Camden Brokerage Manager), as well as colleagues in Camden Learning and Camden Council's Inclusive Economy service

Over to you

We're ready to welcome your ideas, your views, and your rebellious spirit. Help us redefine how we're supporting people, and we'll redefine what a career can be. If that sounds good to you, we'd love to talk

Is this role Politically Restricted?

Some posts at Camden are politically restricted, which means individuals holding these posts cannot have active political role. For a list of all politically restricted roles at Camden [click here](#).

Diversity & Inclusion

At Camden, we value and celebrate difference and encourage diversity in all respects. Our diverse workforce ensures we represent our communities to the best of our ability and enables us to make better decisions. Because of this, we particularly welcome applications from Black, Asian and other ethnic groups, those who identify as LGBT+, neurodiverse and disabled people. Click [Diversity and Inclusion](#) for more information on our commitment.

Agile working

At Camden we view work as an activity, not a place. We focus on performance, not presenteeism. We create trusting relationships, we embrace innovation rather than bureaucracy and we value people. Collaboration is the Camden way, silo working isn't.

At Camden we are proud to be one of Hire Me My Way's inaugural campaign supporters. Hire Me My Way is a national campaign led by Timewise, designed to increase the volume of good quality jobs that can be worked flexibly in the UK (www.HireMeMyWay.org.uk). Hire Me My Way aims to treble the number of available good quality flexible jobs to 1 million by 2020.

Asking for Adjustments

Camden is committed to making our recruitment practices barrier-free and as accessible as possible for everyone. This includes making adjustments or changes for disabled people, neurodiverse people or people with long-term health conditions. If you would like us to do anything differently during the application, interview or assessment process, including providing information in an alternative format, please contact us on 020 7974 6655, at resourcing@camden.gov.uk or post to 5 Pancras Square, London, N1C 4AG,